

Monthly Schedule

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Leads: Appts: Listings: Buyers: Contracts: Closed:	Weekly Planning Meeting Monday Morning Magic Order Open House kit	100 Minute Prospecting "Workouts"	100 Minute Prospecting "Workouts"	Receive Open House kit 100 Minute Prospecting "Workouts"	Fill out invitations 100 Minute Prospecting "Workouts"	Deliver 100 invitations
Leads: Appts: Listings: Buyers: Contracts: Closed:	WPM MMM Hang sign Play 100 Card Game	Preview Listings and FSBOs 100 Minute "Workouts"	Preview Listings and FSBOs 100 Minute "Workouts"	Preview Listings and FSBOs 100 Minute "Workouts"	Prep for Open House 100 Minute "Workouts"	Hold Open House
Leads: Appts: Listings: Buyers: Contracts: Closed:	WPM MMM Order Open House kit	100 Minute "Workouts"	100 Minute "Workouts"	Receive Open House kit 100 Minute "Workouts"	Fill out invitations 100 Minute "Workouts"	Deliver 100 invitations
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				Monday Morning Magic (MMM) – Send out 15 personal note cards, make 25 calls/texts, and 5 Pop-bys.		